Fiscal Year 2018-19 proved to be a great one for Grounds for Health. We reached our goals in terms of productivity and expanded all of our programs. We have also developed some new and exciting projects in Kenya and Ethiopia, all in the name of reaching more women in the coffee lands.

Highlights of 2018-19:
- Vermont staff grew with the addition of Lisa Espenshade, Director of Donor Relations.
- Longtime supporter and board member Linda Smithers became our new Board Chair.
- We expanded into Gedeo Zone, Ethiopia. Thanks to the generous challenge grant of Royal Coffee Inc, we were able to exceed our annual giving goal and broaden the geographic reach of our program in the SNNP region of Ethiopia.
- Grounds for Health is becoming a more visible presence in the realm of global health. This has included involvement in a working group on the use of AVE (deep learning software) for screening of cervical pre-cancer, joining the steering committee of CCAE (Cervical Cancer Action for Elimination) and acting as faculty in monthly ECHO educational sessions attended by clinicians and global experts in Africa and the US.

Productivity
Our staff in Kenya and Ethiopia developed and supported programs that screened 14,000 women for cervical pre-cancer. Of those women, close to 1,500 received treatment. This gets to the heart of what we do. One of our greatest sources of pride is not just our success in ensuring that women get screened, but also that they receive treatment when necessary. In this past year, 95% of women needing treatment in Grounds for Health programs received it. Our same-day “screen and treat” model is essential to our success and it’s one reason we’ve become so highly regarded in Kenya and Ethiopia.

Looking Ahead
Thanks to a generous grant from The Starbucks Foundation, we will soon be creating “Centers of Excellence” in Ethiopia. These hubs will serve as demonstration sites for the introduction of new technologies as well as training sites for the surrounding health centers. We will be introducing a new treatment technology as we strengthen our programs in Sidama and Gedeo and expand into West Guji.

We remain proud of our small NGO in Vermont doing big work across the globe in cervical cancer prevention.

On behalf of all the women we serve, I’d like to send our gratitude to all our donors large and small for making everything we accomplished this year possible. Thank you!

Ellen Starr, Executive Director

IN-KIND SUPPORT
THANK YOU!
Baratza
Barista Magazine
Ben & Jerry’s Homemade Foundation
CoffeeTalk Media
Fresh Cup Magazine
Future Planning Inc.
Roast Magazine
Specialty Coffee Association

INCOME FY2018-19

<table>
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<tr>
<th>Description</th>
<th>Value</th>
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<tbody>
<tr>
<td>Donations</td>
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EXPENSES FY2018-19

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<td>Total:</td>
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Expenses include in-kind.

VOLUNTEERS
Amy Borgman
Madelyn Hamilton

In-Kind Support

Baratza
Barista Magazine
Ben & Jerry’s Homemade Foundation
CoffeeTalk Media
Fresh Cup Magazine
Future Planning Inc.
Roast Magazine
Specialty Coffee Association

Income v. Expense v. Performance
Kenya

- The treatment innovation thermal ablation has been successfully integrated into our program in Kenya and has been a welcome improvement for both staff and patients. A request was made by the Nyeri County Health Department for additional equipment and training in its use.
- Our program in Kenya continues to flourish in terms of productivity and reputation and is poised for expansion. Plans are in place to hire a much-needed additional staff person in the coming year.

Key Statistics

4,218 Women Screened
682 Women Treated
92% Treatment Rate*

Ethiopia

- Grounds for Health’s first community in Ethiopia, Woncho Woreda, is approaching a critical point with the achievement of 60% screening coverage. Local health authorities have recognized this achievement, allowing us to leverage the accomplishment as we strive for advocacy and agenda setting at the national level.
- Clinical staff have made great strides in developing their clinical expertise as they engage in case study based clinical meetings with staff from Kenya and the US.
- Ethiopia staff continue to serve women and their communities despite intermittent periods of political unrest and communication shutdowns.

The performance of Grounds for Health’s staff in East Africa is unquestionably one of the best on the continent. The greatness of their achievement lies in the ability to serve the most underprivileged populations in the region.

Joel Fokun Dongue
University of Texas MD Anderson Cancer Center
University of Yaounde, Cameroon

*Percentage of women who received treatment when needed.